



## Inclusive Single-Click Travel Portal

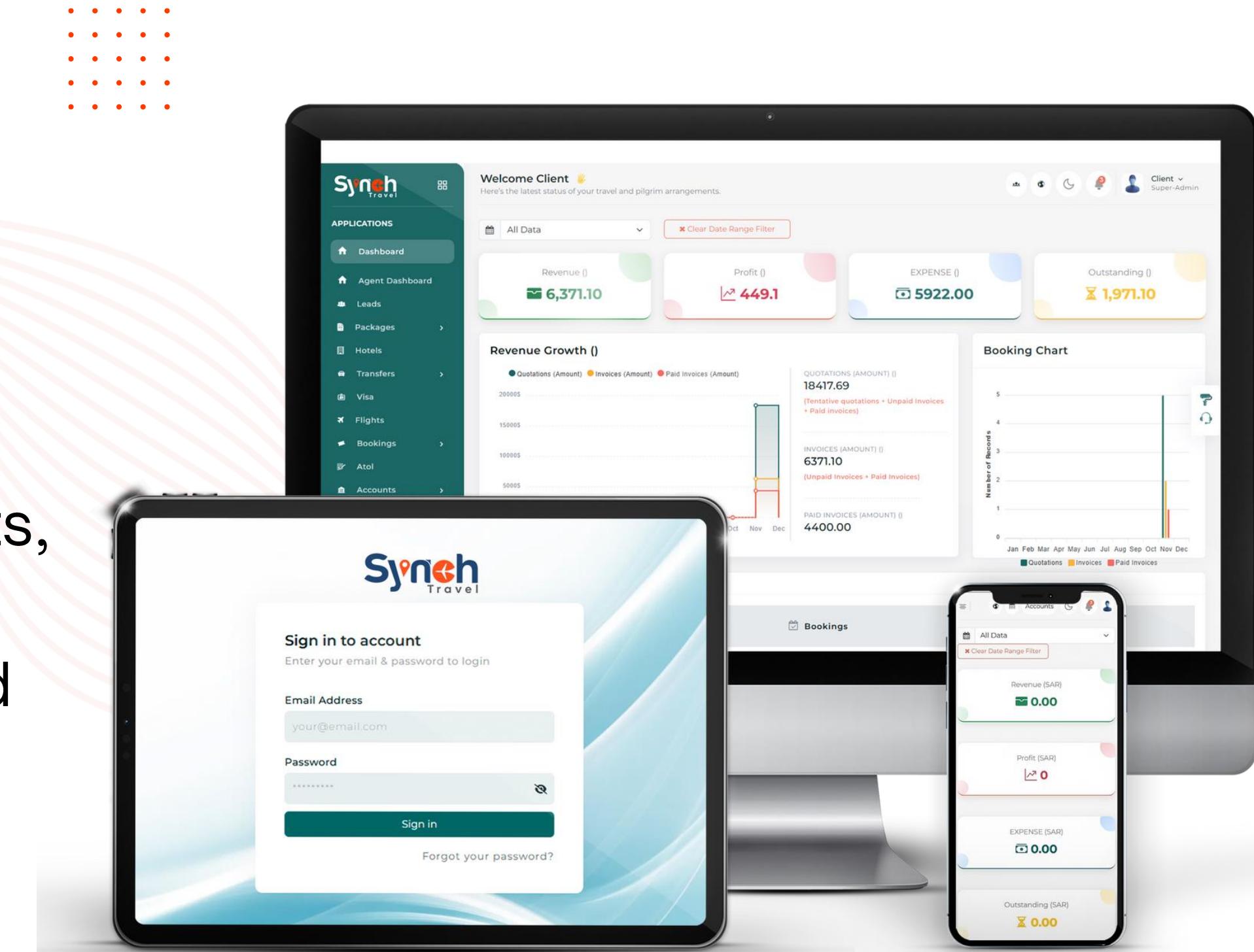
Your Travel Portal. Perfectly Synced.

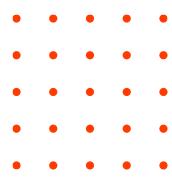


[www.synchtravel.com](http://www.synchtravel.com)

# About Synch Travel

- 20+ years of experience in travel technology.
- Worked with 800+ clients and multiple global agencies.
- Cloud-based platform connecting agents, customers, and suppliers.
- Provides bookable websites, automated invoicing, and real-time analytics.
- 24/7 support for agencies to grow efficiently.





# Our Findings

Synch Travel offers a cloud-based, fully integrated travel portal designed for travel agencies.

## Important Features



### All-in-One Travel Management Portal

- A unified dashboard that connects agents, customers, and suppliers in one place.
- Eliminates the need for multiple systems or manual coordination.
- Offers complete visibility across bookings, payments, and performance.

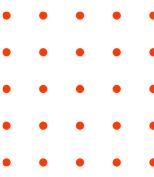


### Scalable SaaS Architecture

- Cloud-based and accessible from anywhere.
- Easily scalable as your agency grows, from small operators to large travel networks.
- Automatic updates and maintenance are handled by Synch Travel.



# Three Core Services Making an Impact



Enabling agencies to automate, integrate, and scale globally with bookable websites for end customers or connect agencies with real-time data.



**Fast Portal Integration**



**User-friendly Booking Website**



**Supplier Integration & Analytics**

# Target audience



## Worldwide B2C Customers

Individuals seeking seamless travel bookings and personalized experiences



## Worldwide B2B External Agents

Travel agents manage multi-destination itineraries and client bookings.

By automating bookings, invoicing, and supplier management, we help agencies scale efficiently and deliver seamless customer experiences. Our platform empowers niche segments to reduce manual work, increase revenue, and stay ahead in the rapidly evolving travel industry.



# A Growing Global Market for Travel Technology

By digitizing operations and centralizing management, travel technology empowers agencies to scale, improve service quality, and respond quickly to market demands.

## Flights

- Real-time flight inventory and booking systems.
- Multi-airline access, dynamic pricing, and global connectivity.

## Hotels

- Online hotel booking and inventory management.
- Offers agents and customers a wide range of properties worldwide

## Transfers

- Efficient, on-time transport for travelers.
- Real-time booking and management for seamless experiences.

# Packages & Excursions with Payment Integration

Customers prefer all-in-one solutions that simplify planning and enhance convenience. Agencies can upsell bundled packages, increasing revenue and customer satisfaction. SynchTravel's platform automates package creation, booking, and management in real-time for global agencies. Synch Travel bundles hotels, flights, visas, and excursions into seamless travel packages for a complete experience.

## Packages

Agencies can design and sell customizable packages that cater to different traveler needs from business trips to family vacations.

## Excursions

Personalized activities that enhance the travel experience. Sightseeing, adventure, and cultural tours for every traveler.

# Tapping Into the Growing Hotel Sector

Hotel demand spikes with tourism trends, events, and seasonal travel, offering agencies flexible revenue streams.

Dynamic Market Opportunities

Data-Driven Insights

High Customer Engagement:



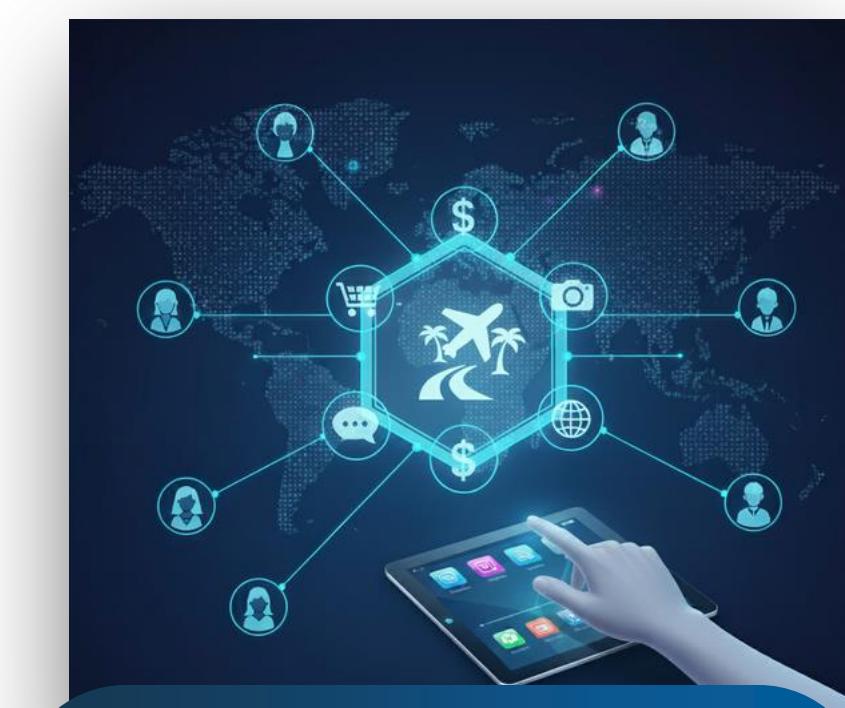
The hotel industry is rapidly expanding, projected to reach \$1.2 trillion globally by 2026. Travel agencies and platforms need seamless hotel integrations to offer competitive pricing and instant bookings.

# Emerging Trends Shaping the Travel Industry

Travel technology is transforming a \$12+ billion global market, enabling agencies to automate operations, increase revenue by 20–30%, and deliver seamless, personalized experiences to millions of travelers worldwide.



Automation & AI



Online Platforms



Report Analytics

# SaaS-Based Subscription Model

Simple, scalable, and recurring revenue built for long-term growth.

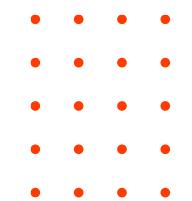
- **Subscription Plans:** Monthly and annual options tailored for different agency sizes.
- **Platinum Plan:** £100/month + £250 sign-up fee.
- **Recurring Revenue Stream:** Predictable income and high retention from agency renewals.
- **Add-On Revenue:** White-label branding, custom integrations, premium support.
- **Low Operational Costs:** A scalable SaaS model ensures high margins as the user base grows.



# Strategic Focus Across Continents

## United Kingdom & Europe

Mature markets with high SaaS adoption. Agencies represent 25–30% of the global travel tech market. Seeking integrated portals and analytics tools.

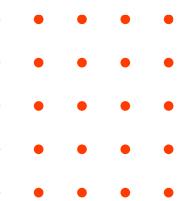


## Middle East & Asia

Fast-growing online travel sector with strong tourism contribution. Automation improves efficiency and customer engagement. High demand for integrated, real-time booking solutions.

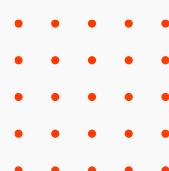
## Australia

Advanced travel market with widespread SaaS adoption. Digital transformation driven by customer expectations. Focus on multi-currency support and supplier management.



# 5 Years Finance Forecasting

1. GBP 14,695,750.00
2. GBP 18,516,645.00
3. GBP 2,458,244.25
4. GBP 3,338,529.81
5. GBP 46,524,028.32



# Projected Growth and Market Opportunities

Synch Travel is poised to expand globally, capture new markets, and scale operations by 2026

- >**Revenue Growth:** Targeting 50-70% growth through SaaS subscriptions and add-on services.
- >**Customer Acquisition:** Onboard 500+ agencies and thousands of B2C customers worldwide
- >**Technology Upgrades:** Enhance AI-driven automation, analytics, and booking platforms

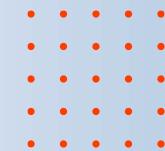


# Three Factors Driving Synch Travel

- **Innovation:** Continuous development of cutting-edge travel technology solutions for global markets.
- **Efficiency:** Streamlining operations reduces manual work by 40%, boosting productivity.
- **Customer-Centric Approach:** Delivering smooth experiences for agencies and travelers, improving engagement and loyalty.



# Key Takeaways



Synch Travel is transforming travel technology with a scalable, all-in-one platform. We target high-growth regions and global travel markets with strong SaaS potential.



**All-in-One Platform:** Automates travel operations, connects agencies, customers, and suppliers globally.



**Proven Market Potential:** Targeting high-growth regions with scalable SaaS solutions in a \$12B+ market.



**Strong Traction & Team:** 20+ years of experience and combining technology and travel together.



# Question And Answer Session

Thank You For Your Attention

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